

YOUR COMPANY NAME
SALES ORDER ESTIMATED VS. ACTUAL SHIP DATE

SO	INV. #	CUST. CODE	PRODUCT CODE - DESC.	From SO:	From ESD:	From ASD:	From Cus:	EARLY(+)/LATE(-)	AMOUNT	
				To SO:	To ESD:	To ASD:	To Cus:			
1	1	ADV-01	W-100 - RED WAGON			3/3/95	3/3/95	3/3/95	0	3,500.00
	TOTAL FOR INVOICE 1								0	3,500.00
	TOTAL FOR SALES ORDER 1								0	3,500.00
2	2	DDS-01	A-300 - FORK ASSEMBLY			3/3/95	3/3/95	3/3/95	0	975.00
2	2	DDS-01	A-200 - WHEEL ASSEMBLY			3/3/95	3/3/95	3/3/95	0	1,040.00
	TOTAL FOR INVOICE 2								0	2,015.00
	TOTAL FOR SALES ORDER 2								0	2,015.00
3	4	HAR-01	A-220 - WHEEL			3/3/95	3/3/95	7/1/96	-486	400.00
3	4	HAR-01	W-100 - RED WAGON			3/3/95	3/3/95	7/1/96	-486	2,475.00
	TOTAL FOR INVOICE 4								-486	2,875.00
	TOTAL FOR SALES ORDER 3								-486	2,875.00
4	5	MSS-01	A-210 - 15" AXLE			3/3/95	3/3/95	9/1/96	-548	250.00
4	5	MSS-01	A-220 - WHEEL			3/3/95	3/3/95	9/1/96	-548	800.00
	TOTAL FOR INVOICE 5								-548	1,050.00
4	10	MSS-01	A-210 - 15" AXLE			3/3/95	3/3/95	1/1/98	-1035	218.75
4	10	MSS-01	A-220 - WHEEL			3/3/95	3/3/95	1/1/98	-1035	400.00
	TOTAL FOR INVOICE 10								-1035	618.75
	TOTAL FOR SALES ORDER 4								-792	1,668.75
5	3	ADV-01	W-100 - RED WAGON			4/30/95	4/30/95	5/10/95	-10	643.50
	TOTAL FOR INVOICE 3								-10	643.50
	TOTAL FOR SALES ORDER 5								-10	643.50
6	7	HAR-01	1210 - BLUE COLOR			6/1/96	11/30/1899	1/1/98	0	0.00
6	7	HAR-01	1000 - DESK, OFFICE			6/1/96	2/15/97	1/1/98	-320	5,000.00
6	7	HAR-01	1166 - SQUARE EDGE			6/1/96	11/30/1899	1/1/98	0	0.00
6	7	HAR-01	1205 - GREY COLOR			6/1/96	11/30/1899	1/1/98	0	0.00
6	7	HAR-01	1310 - MODESTY PANEL, FULL HEIGHT			6/1/96	11/30/1899	1/1/98	0	0.00
6	7	HAR-01	1410 - RETURN, RIGHT HAND			6/1/96	11/30/1899	1/1/98	0	0.00

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6	7	HAR-01	1510 - THREE DRAWER ASSY	6/1/96	11/30/1899	1/1/98	0	0.00	
6	7	HAR-01	1615 - FIXTURES, STAINLESS STEEL	6/1/96	11/30/1899	1/1/98	0	0.00	
6	7	HAR-01	1105 - DESKTOP, 4 X 5	6/1/96	11/30/1899	1/1/98	0	0.00	
	TOTAL FOR INVOICE 7							-36	5,000.00
	TOTAL FOR SALES ORDER 6							-36	5,000.00
7	8	DDS-01	A-200 - WHEEL ASSEMBLY	7/1/96	2/15/97	1/1/98	-320	104.00	
7	8	DDS-01	A-300 - FORK ASSEMBLY	7/1/96	2/15/97	1/1/98	-320	97.50	
	TOTAL FOR INVOICE 8							-320	201.50
	TOTAL FOR SALES ORDER 7							-320	201.50
8	9	ADV-01	W-100 - RED WAGON	2/15/97	2/15/97	1/1/98	-320	3,960.00	
	TOTAL FOR INVOICE 9							-320	3,960.00
	TOTAL FOR SALES ORDER 8							-320	3,960.00
13	98987	ADV-01	W-100 - RED WAGON	12/15/99	12/15/99	12/15/99	0	198,000.00	
	TOTAL FOR INVOICE 98987							0	198,000.00
	TOTAL FOR SALES ORDER 13							0	198,000.00
14	98988	AMEX	W-100 - RED WAGON	12/16/99	12/16/99	12/16/99	0	99.00	
	TOTAL FOR INVOICE 98988							0	99.00
	TOTAL FOR SALES ORDER 14							0	99.00
15	98989	CASH	W-100 - RED WAGON	12/16/99	12/16/99	12/16/99	0	198.00	
	TOTAL FOR INVOICE 98989							0	198.00
	TOTAL FOR SALES ORDER 15							0	198.00
20	98992	ADV-01	X-FINISHED - Finished Part	1/27/00	1/27/00	1/27/00	0	75,000.00	
	TOTAL FOR INVOICE 98992							0	75,000.00
	TOTAL FOR SALES ORDER 20							0	75,000.00

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22	98993	ADV-01	W-100 - RED WAGON					1/31/00	0	990.00
22	98993	ADV-01	A-200 - WHEEL ASSEMBLY					1/31/00	0	0.00
22	98993	ADV-01	R-100 - STEEL, SHEET, 22 GA					1/31/00	0	0.00
22	98993	ADV-01	A-300 - FORK ASSEMBLY					1/31/00	0	0.00
22	98993	ADV-01	P-300 - PAINT, RED					1/31/00	0	0.00
TOTAL FOR INVOICE 98993									0	990.00
TOTAL FOR SALES ORDER 22									0	990.00
105	101	ADV-01	COLOR 1 - Color 1					2/4/00	-25	93.10
105	101	ADV-01	COLOR 1 - Color 1					2/4/00	-25	75,000.00
105	101	ADV-01	COLOR 2 - Color 2					2/4/00	-25	67,500.00
105	101	ADV-01	COLOR 3 - Color 3					2/4/00	-25	60,000.00
105	101	ADV-01	COLOR 3 - Color 3					2/4/00	-25	74.48
105	101	ADV-01	COLOR 2 - Color 2					2/4/00	-25	83.79
TOTAL FOR INVOICE 101									-25	202,751.37
105	201	ADV-01	COLOR 1 - Color 1					2/4/00	-81	-37,500.00
TOTAL FOR INVOICE 201									-81	-37,500.00
105	202	ADV-01	COLOR 1 - Color 1					2/4/00	-86	-37,500.00
TOTAL FOR INVOICE 202									-86	-37,500.00
105	1239	ADV-01	COLOR 1 - Color 1					2/4/00	-103	37,500.00
TOTAL FOR INVOICE 1239									-103	37,500.00
TOTAL FOR SALES ORDER 105									-47	165,251.37
107	100	ADV-01	X-FINISHED - Finished Part					2/28/00	0	19,000.00
TOTAL FOR INVOICE 100									0	19,000.00
TOTAL FOR SALES ORDER 107									0	19,000.00
111	126	ADV-01	FLASHLIGHT BLUE - Flashlight Blue					3/14/00	0	3,800.00
111	126	ADV-01	COLOR 1 - Color 1					3/14/00	0	1,250.00
111	126	ADV-01	COLOR 3 - Color 3					3/14/00	0	1,000.00
111	126	ADV-01	FLASHLIGHT RED - Flashlight Red					3/14/00	0	5,700.00
111	126	ADV-01	COLOR 2 - Color 2					3/14/00	0	750.00

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	TOTAL FOR INVOICE 126						0	12,500.00
111	203	ADV-01	COLOR 1 - Color 1	3/14/00	3/14/00	5/17/00	-64	-1,250.00
	TOTAL FOR INVOICE 203						-64	-1,250.00
	TOTAL FOR SALES ORDER 111						-11	11,250.00
112	1235	ADV-01	X-FINISHED - Finished Part	3/22/00	3/22/00	3/26/00	-4	4,850.00
	TOTAL FOR INVOICE 1235						-4	4,850.00
	TOTAL FOR SALES ORDER 112						-4	4,850.00
114	12	ADV-01	P-300 - PAINT, RED	4/25/00	4/25/00	4/24/00	1	0.00
114	12	ADV-01	X-FINISHED - Finished Part	4/25/00	4/25/00	4/24/00	1	2,000.00
114	12	ADV-01	W-100 - RED WAGON	4/25/00	4/25/00	4/24/00	1	495.00
114	12	ADV-01	A-200 - WHEEL ASSEMBLY	4/25/00	4/25/00	4/24/00	1	0.00
114	12	ADV-01	R-100 - STEEL, SHEET, 22 GA	4/25/00	4/25/00	4/24/00	1	0.00
114	12	ADV-01	A-300 - FORK ASSEMBLY	4/25/00	4/25/00	4/24/00	1	0.00
	TOTAL FOR INVOICE 12						1	2,495.00
	TOTAL FOR SALES ORDER 114						1	2,495.00
115	200	ADV-01	COLOR 1 - Color 1	4/28/00	5/16/00	4/28/00	18	100.00
115	200	ADV-01	COLOR 2 - Color 2	4/28/00	5/16/00	4/28/00	18	80.00
115	200	ADV-01	COLOR 3 - Color 3	4/28/00	5/16/00	4/28/00	18	70.00
	TOTAL FOR INVOICE 200						18	250.00
	TOTAL FOR SALES ORDER 115						18	250.00
	TOTAL						-103	497,247.12